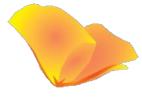
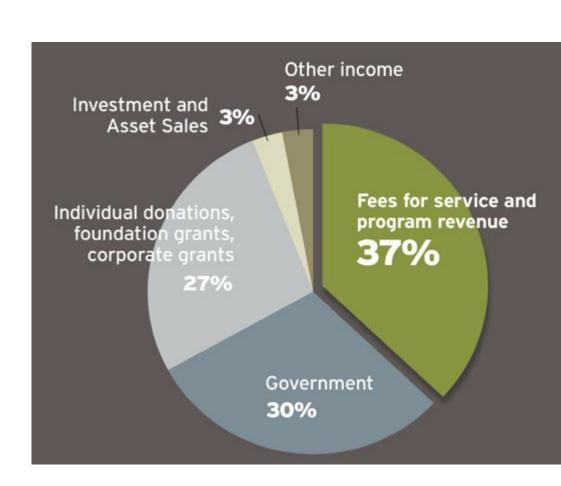
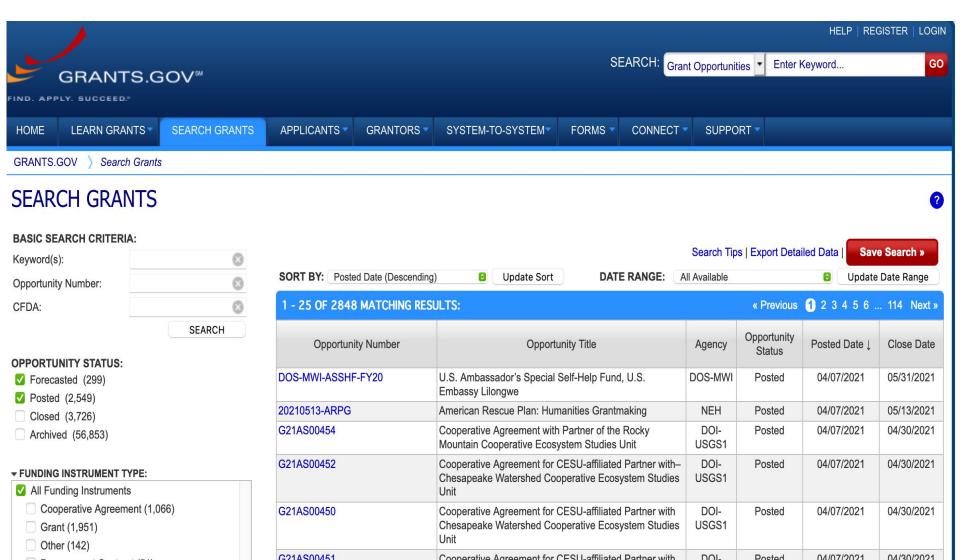
Why seek government money, anyway?



- Government has a lot of money
- Can renew for decades
- Often seeking to serve underserved communities
- Involves you in the community of providers – such as domestic violence contractors, mental health contractors, etc.



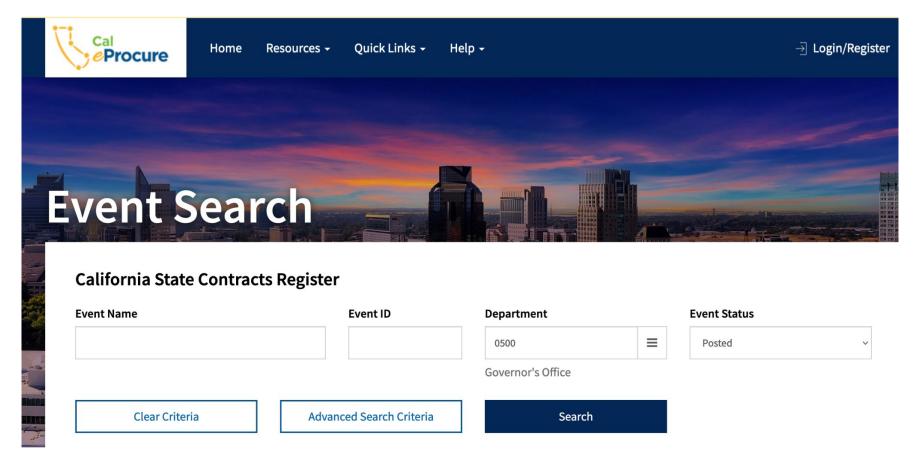
Federal "help wanted" ads: grants.gov





Contracts









https://caleprocure.ca.gov

0000024266	Bid Number C5610610-D Isolation Room Testing, Air Balancing and Certification Services	Dept of Corrections & Rehab	08/30/2022 11:00AM PDT
0000024295	IFB CN220146 - American Sign Language Interpreting Services	Department of Education	08/30/2022 12:00PM PDT
0000024324	IFB #22-C0040 Office Moving Services	Dept of Pesticide Regulation	08/30/2022 1:30PM PDT
06-0W15V4	Modify signal and lighting systems and replace curb ramps.	Department of Transportation	08/30/2022 2:00PM PDT

Counties



Some counties have county-wide portals



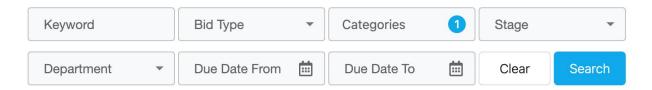








Bid Opportunities



Found 10 bids with Category: 624110

Posted	Project Title	Invitation #	Due Date	Remaining	Stage	Format
01/29/2021	Family Resouce Centers	20-38-SD	03/22/2021 02:3	3	Closed	Electronic
10/22/2020	Emergency Childcare Services	20-35-SD	11/19/2020 02:3	3	Award Pend	Electronic
10/21/2020	Independent Living Skills Program	20-36-SD	11/18/2020 02:3	3	Award Pend	Electronic
09/17/2020	Youth Delivery of Permanent Housing Services	20-33-SD	10/16/2020 02:3	3	Award Pend	Electronic
01/10/2020	TRANSITIONAL HOUSING PROGRAM - PLUS SERVI	19-65-DQ	02/13/2020 02:3	3	Closed	Electronic

Counties — some departments have their own portals



